



## SALES DEVELOPMENT PROGRAM

Join our 6-month “Sales Development Program” and unleash your high potential through on the job trainings to build well-rounded foundation in sales discipline and equip you to be future sales leaders based on global standard in an international reputable company.

### Program Design



### Desired skills and experience

- Degree in all disciplines from recognized universities, engineering knowledge being an advantage
- Native level of Cantonese and good command of English
- Self-motivated and able to learn things in no time within fast-paced environment
- Passionate to develop your career in sales discipline and become a people leader in future

## TEMPTED TO APPLY?

Apply at [www.careers.hilti.com.hk/en-hk](http://www.careers.hilti.com.hk/en-hk) or scan the QR code on the right to fill in your application by 30 April 2019.

### Recruitment procedure

Submission > HR Interview > Aptitude Test > Sales Manager Interview > Field Visit > Offer

### What do we offer?

- Fast track your career to become Account Manager upon graduation from the program
- Overseas on-the-job training and potential overseas career opportunities
- Experienced mentors with various expertise to help you integrate into the construction sales world

### Jacky Zeng, Key Account Manager



“If you’re looking for fulfilment, excitement and passion in your career, Hilti’s Sales Development Program is a great opportunity for you to experience such with resourceful platform and caring culture.”

- 2014 – Sales Development Program
- 2015, 2016 – Account Manager
- 2016 – Sales President Club Winner
- 2017 – Marketing Analyst
- 2018 – Business Development Manager
- 2019 – Key Account Manager

### Ethan Tai, Business Development Manager



“Do you feel like being an entrepreneur? Enjoy building great things from scratch? If so, Hilti is your best partner, and guides you along the way to become a successful business leader.”

- 2015, 2016 – Sales Development Program
- 2016, 2017 – Account Manager
- 2017 – Business Development Manager

